

Andermatt Overview



Healthy Food and Healthy Environment, for all





Andermatt Madumbi
Biospecialist, Attie
Odendaal engaging
with macadamia
growers from
Welmac Farms,
Mpumalanga, South
Africa.

“Through the power of the collective expertise within Andermatt, we bring growers the best the world has to offer in innovative and sustainable biological solutions.”

Dr. Martin Andermatt
President of the board
Andermatt Group





Dr. Isabel and Dr. Martin Andermatt pioneered the first registered biological granulovirus product, the foundation of which has resulted in what is today known as the Andermatt.

Experience: With over 35 years of pioneering experience in biologicals, Andermatt consistently delivers success. Our global bioprotection and biostimulant expertise is supported at grower level, with local knowledge and dedicated customer support.



About us

Swiss-based Andermatt is a global group of companies, specializing in biological solutions for crop production, home and garden and bee health.

Andermatt was founded in Switzerland in 1988 by Dr. Isabel and Dr. Martin Andermatt, who pioneered the first registered biological granulovirus product, ushering in a new era in agriculture.

Today, Andermatt consists of 10 specialty manufacturing companies and 24 distribution companies, across four continents. With an extensive international network of likeminded partners, Andermatt are proud to support growers in over 60 countries, in the delivery of quality, healthier crops using reduced chemical inputs.

Our Services

Andermatt takes pride in providing growers with effective biological solutions.

Consumers globally are driving the change to healthier, safer food production, with minimal environmental impact.

Recognizing the global pressure on growers to increase yields sustainably and affordably, Andermatt advocate for the strategic integration of effective biological solutions into Integrated Pest Management (IPM) programs. Our extensive product portfolio offers targeted, environmentally friendly growing solutions with added benefits like low or no Maximum Residue Levels (MRL's), making them ideal for resistance management and minimizing harm to non-target organisms.

Andermatt's comprehensive range of biological solutions spans bioinsecticides, bionematicides, biofungicides, biostimulants, biological pest control products, monitoring and trapping solutions, macrobial solutions, and more across the business areas of crop production, home and garden, and bee health.



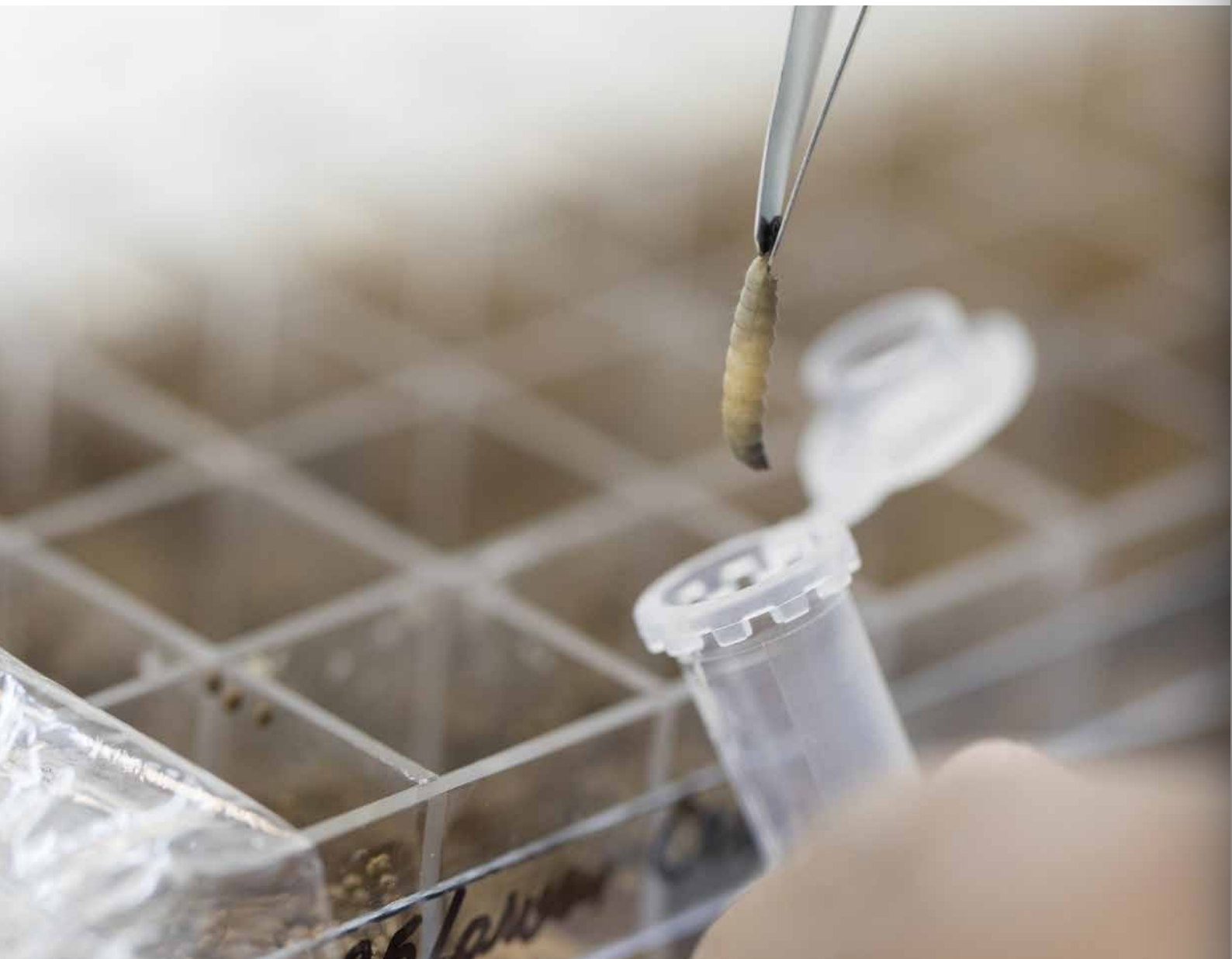
Andermatt are proud to be world leaders in baculovirus products, offering the widest portfolio of registered products for agriculture.



Integrity: Integrity is at the core of our decisions and actions, guiding our commitment to sustainable solutions that balance agriculture with nature. As a family and employee-owned company, we are deeply aligned with our customers' long-term goals.



Solutions: Andermatt's strong Research and Development (R&D) focus drives a deep understanding of our multi-solution approach, offering a comprehensive portfolio that integrates both in-house innovations and third-party partnerships, supported by dedicated research centers.



Why Andermatt?



Biological Pioneers

With a proven track record of over 35 years, Andermatt is at the forefront of crop production, home and garden and bee keeping biological innovations.



Swiss Excellence

Andermatt upholds rigorous quality standards synonymous with Swiss precision.



Global Expertise

With a diverse team of biological experts worldwide, Andermatt offers cutting-edge solutions.



Knowledge Ecosystem

Knowledge transfer from continent to continent, country to country and from laboratories to the field, lays a solid foundation for biological efficacy.



Local support

Through subsidiary companies and partners, Andermatt provides localized expertise to support growers effectively.



Integrity

As an independent family and employee-owned company, Andermatt is aligned to building long-term business partnerships.



Andermatt advisor's Adrien Eperon (left) and Yann Morel (right) share expertise on an apple farm in Romandy, Switzerland.

Service: We collaborate closely with farmers to provide tailored program solutions for both organic and IPM practices. Our investment in partnerships ensures knowledge transfer delivers a competitive advantage to our customers.

Andermatt Group Management Team



Erwin Steinmann
CFO Andermatt Group



Dr. Graeme Gowling
Business Development Director



Dr. Brendon Neumann
Director Product Portfolio



Erich Frank
Business Development Director



Felix Dubach
Director International Business



“Our vision, Healthy Food and Healthy Environment, for all, highlights our commitment to promoting biodiversity and soil fertility for sustainable global nutrition. To achieve this, we offer effective biological and natural solutions, ensuring minimal residues and reducing unwanted long-term environmental impact.”

Daniel Zingg
CEO
Andermatt Group

Manufacturing companies

In an era of sustainable agriculture, Andermatt leads the way. Partnering with 10 speciality manufacturing companies, we take pride in offering growers niche expertise from our team of global experts.

Andermatt's cutting-edge solutions harness the power of nature to enhance crop resilience, productivity, and quality while minimizing environmental impact.

State of the art machinery at ABiTEP
Manufacturing site, Germany



Manufacturing company timeline

BioTEPP

(founded in 1998)

Biological pest control solution specialists

Lévis, Canada

www.biotepp.com

2024

Andermatt Biocontrol Suisse

(founded in 1988)

Baculovirus production

Grossdietwil, Switzerland

www.andermatt.com

2019

Biofa

(founded in 1979)

Biological plant protection and organic fertilizers

Münsingen, Germany

www.biofa-profi.de

ABiTEP

(founded in 1954)

Liquid fermentation of microbial based solutions

Berlin, Germany

www.abitep.de

2018

Andermatt Kenya

(founded in 2012)

Macrobia production

Naivasha, Kenya

www.andermattafrica.com

Andermatt PHP

(founded in 1988)

Solid state fermentation of fungi and bacteria

Dargle, KZN, South Africa

www.andermatt-php.co.za

2014

Andermatt Canada

(founded in 2006)

Baculovirus production

Fredericton, Canada

www.andermattcanada.com

2011

Andermatt Madumbi

(founded in 2005)

Biostimulants and plant vitality

Hilton, KZN, South Africa

www.andermatt.co.za

2010

Andermatt BioVet

(founded in 2003)

Animal and Bee health

Grossdietwil, Switzerland

www.biovet.ch

2003

Andermatt Biogarten

(founded in 2003)

Home and Garden

Grossdietwil, Switzerland

www.biogarten.ch

Andermatt Biocontrol

(founded in 1988)

Baculovirus production

Grossdietwil, Switzerland

www.andermatt.com

1988



Andermatt

Timeline indicates the year Andermatt became the majority shareholder.

Andermatt Leadership



Back row, left to right: Ralph Schwarz (Andermatt Biogarten), Dr. Brendon Neumann (AGAG), Daniel Zingg (AGAG), Urs Fanger (Andermatt BioVet), Dr. Graeme Gowling (AGAG), George Komianos (Andermatt Anthesis), Andre Fox (Andermatt Mozambique), Matthias Kohler (Andermatt Biogarten DE), Erwin Steinmann (AGAG), Marc Kalmbach (Andermatt Biovet DE), Luis Leguizamón (Agrichex), Hamish Ker (Andermatt Kenya)

Middle row, left to right: Michelle Lesur (Andermatt Madumbi), Liliana Ionescu (Andermatt Romania), Martina Borić (Andermatt BioInput), Carlos Gajardoni (Andermatt Brasil), Dr. Martin Andermatt (President AGAG Board), Erich Frank (AGAG), Russell Blair (Andermatt USA), Martin Günter (Andermatt Biocontrol Suisse), Franz Bollhalder (Andermatt Service), Felix Dubach (AGAG, Andermatt Mexico), Krystian Rębisz (Andermatt Poland)

Front row, left to right: Dr. Isabel Andermatt (AGAG Board Member), Dr. Kristy LeVoy (Andermatt PHP), Juan Rodriguez (Andermatt Iberia), Laura Forbes (Andermatt Canada), Simon Fleischli (Andermatt Netherlands), Dr. Andrew Brown (Andermatt UK), Alain Querrioux (Andermatt France), Paul Beifort (ABiTEP)

Missing from photo: Frank Volk (Biofa)

(AGAG: Andermatt Group AG)



Active marketing regions by Andermatt companies



Brazil
Andermatt Brasil
www.anderstatt.com.br
info@anderstatt.com.br

Canada
Andermatt Canada
www.anderstattcanada.com
info@anderstattcanada.ca

Canada
BioTEPP
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Croatia
Andermatt Bioinput
www.anderstatt.hr
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France
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Germany
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Germany
Andermatt Biogarten
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info@anderstatt-biogarten.de

Germany
Biofa
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contact@biofa-profi.de

Greece
Andermatt Anthesis
www.anthesis.gr
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Iberia, Spain and Portugal
Andermatt Iberia
www.anderstattiberia.com
info@anderstattiberia.com

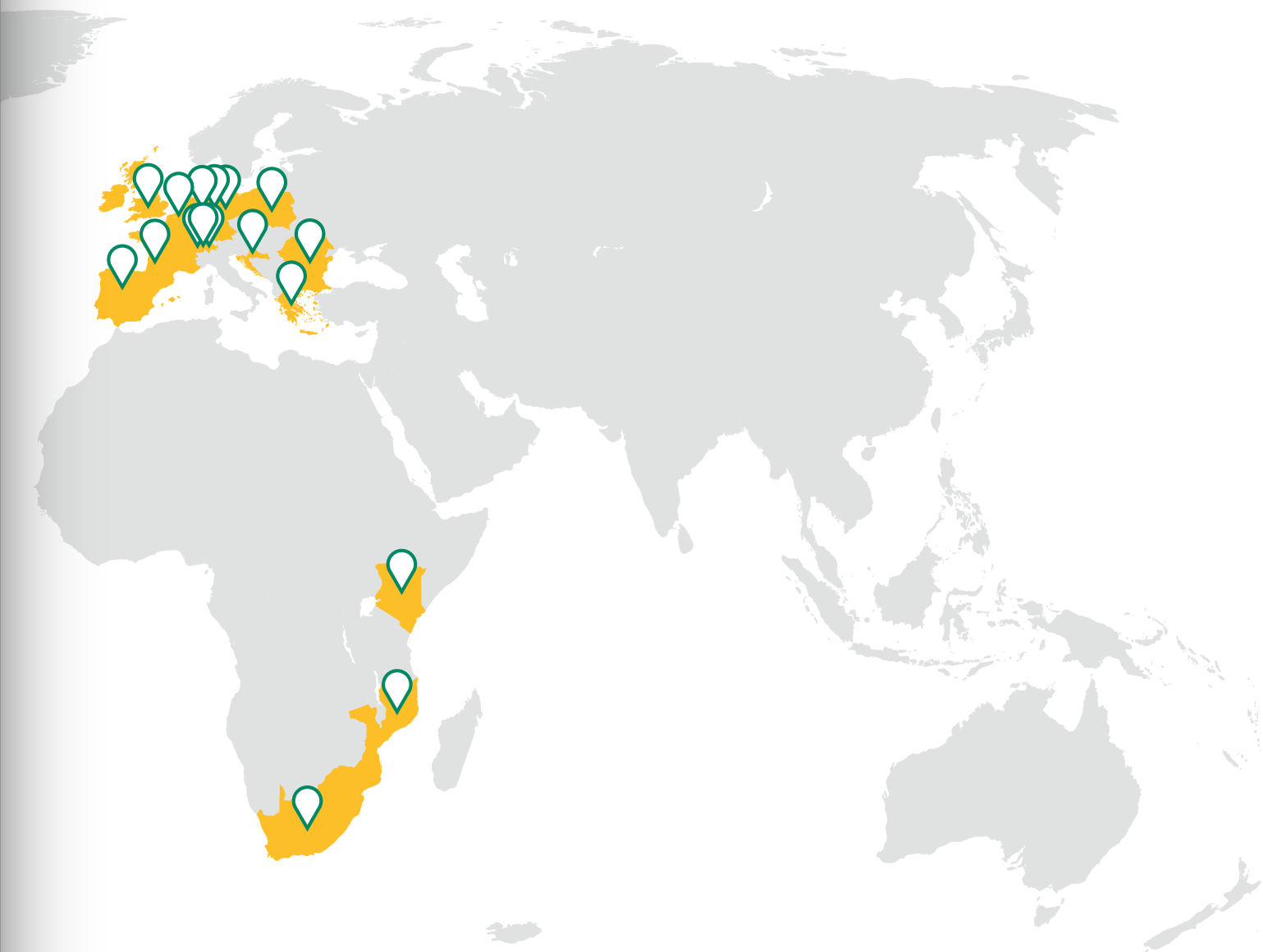
Kenya
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Mexico
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Mozambique
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Netherlands and Belgium
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Romania and Moldova
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South Africa
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Switzerland
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Switzerland
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Switzerland
Andermatt Biocontrol Suisse
www.biocontrol.ch
sales@biocontrol.ch

UK and Ireland
Andermatt UK
www.anderstattuk.com
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USA
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Andermatt partners across the globe

The International Business team aims to bring effective, natural alternatives for crop production and pest control to Rest of World territories.

We achieve this through partnerships with our subsidiaries and local distributors.

The vision, “Healthy food and healthy environment, for all”, drives our commitment to promoting biodiversity and soil fertility for sustainable nutrition.

We are proud to realise this vision in Rest of World territories.



Andermatt is fuelled by integrity, passion, and innovation; delivering excellence for both the commercial and retail sectors. This is more than just a business, this is a deliberate purpose towards real food security and food safety.

It is the knowledge that better soil, better crops and better food, builds a better future.



Patrick Meyer, Head of International Market Development
with distribution partners, Éléphant Vert, Morocco

International Business

We attach great importance to long-term customer relationships. Our international marketing team offers continuous consulting, technical training and support for our partners.

International Market Development



Patrick Meyer
Head international Market
Development
Patrick.Meyer@andermatt.com



Andre Fox
Business Development Manager:
South-East Africa and
Australia/New Zealand
Andre.Fox@andermatt.com



Alina Piven
Area Manager: North and East
Europe, Central Asia, CIS
Alina.Piven@andermatt.com



Dr. Michael Niland
Area Manager: South-East Africa
Michael.Niland@andermatt.com

If you are interested to become our new distribution partner, please contact our area manager responsible for market development in your region.

International Business Support Teams

Regulatory Affairs



Dr. Deborah Meier
Head Regulatory Affairs
Deborah.Meier@andermatt.com



Dr. Ingrid Kassner
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Ingrid.Kassner@andermatt.com



Lisa Bochsler
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Natalie Robinson
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Dr. Maximilian Paluch
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Maximilian.Paluch@andermatt.com



Dr. Teresa Vaello
Regulatory Affairs Manager
Teresa.Vaello@andermatt.com

International Sales and Supply (ISS)



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Head International Sales
and Supply
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Cindy Omlin
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Cindy.Omlin@andermatt.com



Renea Harilal
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Wasila Rahaman
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